



# BRISTOL GATE US EQUITY STRATEGY



## ABOUT BRISTOL GATE

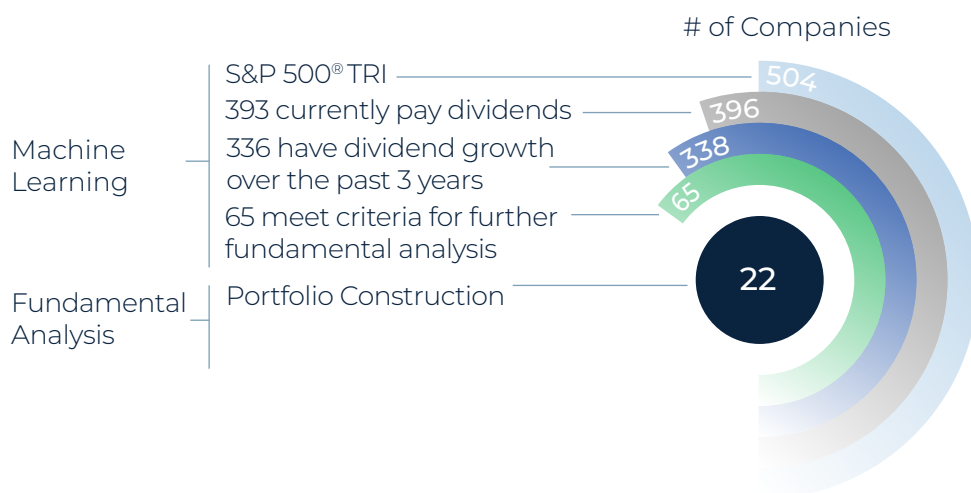
As at September 30, 2024

Bristol Gate is a Toronto-based Investment Manager that combines fundamental analysis with data science to identify companies with the highest predicted dividend growth over the next 12 months. Bristol Gate uses machine learning and other data science techniques in constructing portfolios aimed at reducing risk and improving returns while avoiding emotional bias in the investment process. Bristol Gate was founded in 2006 and is a privately owned company.

## OBJECTIVE

The Bristol Gate US Equity Strategy seeks to generate long-term growth of income and capital by investing primarily in a concentrated portfolio of publicly traded equity securities of U.S. companies that pay a dividend.

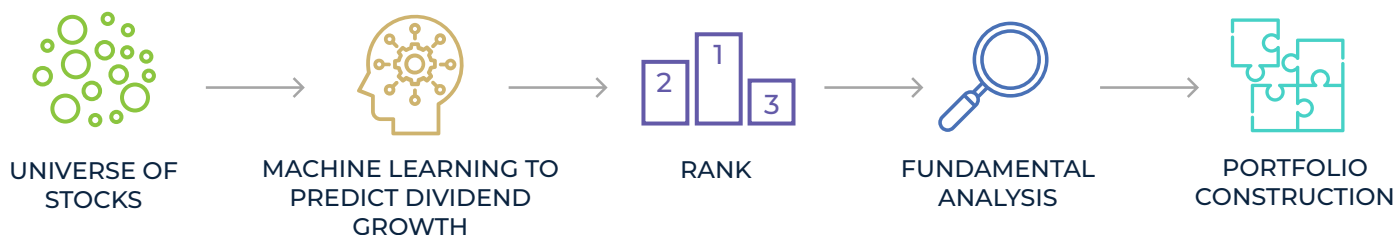
## HOW WE FIND THE BEST DIVIDEND GROWTH



## HIGHLIGHTS

- 22 positions
- Rebalanced to an equally weighted model, generally quarterly
- Proprietary methodology uses Machine Learning to predict the highest dividend growers looking forward over the next 12 months
- The dividend hurdle rate is set annually. If a portfolio company falls below the dividend hurdle rate, a full due-diligence process on the company will be triggered.

## HOW DATA SCIENCE FITS INTO THE INVESTMENT PROCESS



## WHY WE ARE DIFFERENT

- Concentrated portfolio of the highest predicted dividend growers in the S&P 500<sup>®</sup> TRI
- Truly active management with high Active Share
- Measureable reduction in downside risk

See important disclosures on pages 3-4



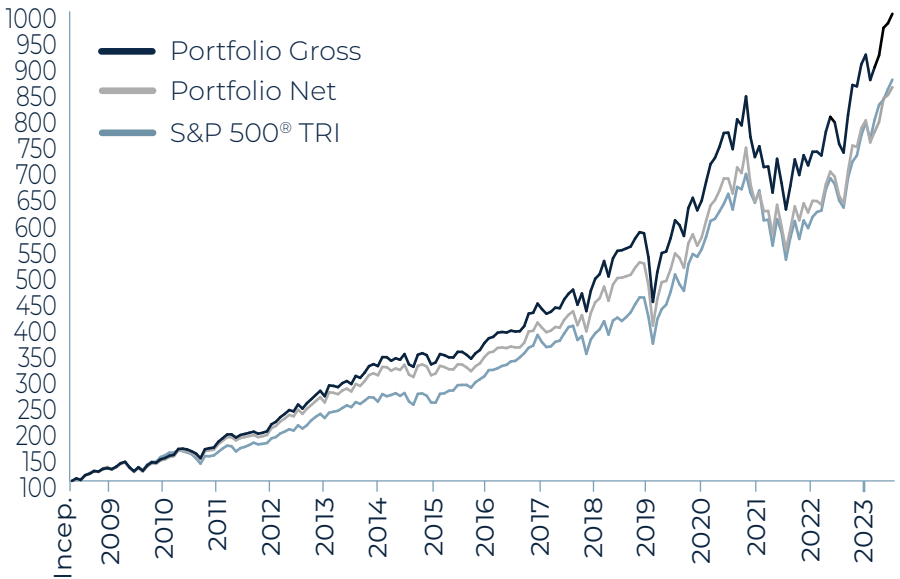
# BRISTOL GATE US EQUITY STRATEGY

## PORTFOLIO CHARACTERISTICS

	Portfolio		Index
	Gross	Net	Gross
Number of Securities	22	22	504
Dividend Yield	1.0%	1.0%	1.3%
TTM Dividend Growth	14.7%	14.7%	6.2%
P/E	33.0	33.0	27.5
Forward P/E	26.3	26.3	21.7
Standard Deviation	14.9%	14.9%	14.5%
Sharpe Ratio	0.99	0.92	0.96
Sortino Ratio	1.70	1.55	1.59
Information Ratio	0.19	(0.01)	-
Up Capture	99.1%	96.7%	100%
Down Capture	90.9%	93.1%	100%
Tracking Error	4.96	4.96	-
Portfolio Alpha	1.35	0.35	-
Portfolio Beta	0.97	0.97	-
Active Share	87.5%	87.5%	-

## GROWTH OF \$100,000 [USD]

As at September 30, 2024



The table shown above is used only to illustrate the effects of the compound growth rate and is not intended to reflect future values of the Strategy or returns on investment in the Strategy.

## PERFORMANCE RESULTS [USD]

### ANNUALIZED

		1M	3M	YTD	1Y	3Y	5Y	10Y	15Y	Since Inception*
		Bristol Gate US Equity Strategy	Gross	1.9%	8.7%	15.9%	33.5%	10.6%	12.8%	12.8%
	Net	1.8%	8.4%	15.0%	32.2%	9.5%	11.7%	11.7%	14.1%	14.9%
S&P 500® Total Return Index		2.1%	5.9%	22.1%	36.4%	11.9%	16.0%	13.4%	14.1%	15.0%

		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
		Bristol Gate US Equity Strategy	Gross	13.5%	15.8%	19.0%	39.8%	18.7%	5.3%	2.9%	20.3%	0.8%	35.6%	11.4%	30.2%
	Net	12.4%	14.7%	17.9%	38.5%	17.6%	4.3%	1.9%	19.2%	-0.2%	34.3%	10.3%	29.0%	-18.8%	23.9%
S&P 500® Total Return Index		15.1%	2.1%	16.0%	32.4%	13.7%	1.4%	12.0%	21.8%	-4.4%	31.5%	18.4%	28.7%	-18.1%	26.3%

\*Since Inception May 15, 2009

## TOP 10

Carrier Global Corp.	5.63%
Sherwin-Williams Co.	5.09%
MSCI Inc.	5.07%
Moody's Corporation	5.06%
UnitedHealth Group Inc.	4.96%
GE Aerospace	4.95%
Cintas Corp.	4.90%
Zoetis Inc.	4.80%
Old Dominion Freight	4.78%
Corteva Inc.	4.77%

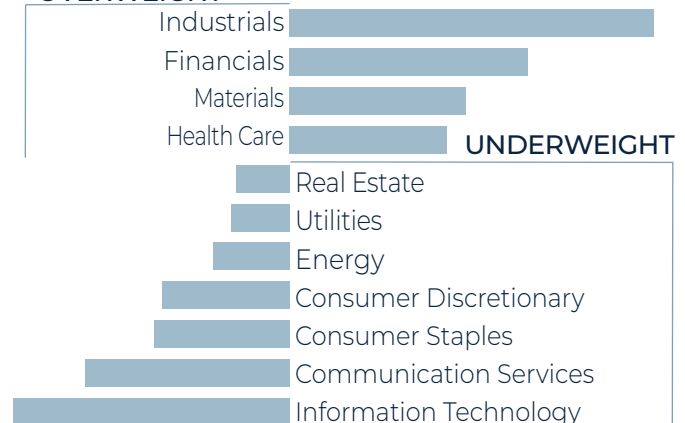
## SECTOR ALLOCATIONS (%)

Industrials	24.2%
Financials	23.2%
Information Technology	19.7%
Health Care	18.4%
Materials	9.9%
Consumer Discretionary	4.6%
Communication Services	0.0%
Consumer Staples	0.0%
Energy	0.0%
Real Estate	0.0%
Utilities	0.0%

## RELATIVE TO BENCHMARK

Sector Exposure vs. S&P 500® TRI at September 30, 2024

### OVERWEIGHT



UNDERWEIGHT

See important disclosures on page 3-4



## DISCLAIMERS

There is a risk of loss inherent in any investment; past performance is not indicative of future results. Prospective and existing investors in Bristol Gate's pooled funds or ETF funds should refer to the fund's offering documents which outline the risk factors associated with a decision to invest. Separately managed account clients should refer to disclosure documents provided which outline risks of investing. Pursuant to SEC regulations, a description of risks associated with Bristol Gate's strategies is also contained in Bristol Gate's Form ADV Part 2A located at [www.bristolgate.com/regulatory-documents](http://www.bristolgate.com/regulatory-documents).

Strategy returns in this factsheet refer to the Bristol Gate US Equity Strategy Composite (the "Composite"), which consists of equities of publicly traded, dividend paying US companies. The Composite is valued in US Dollars and for comparison purposes is measured against the S&P 500 Total Return Index. The composite's Investment Advisor, Bristol Gate Capital Partners Inc., defines itself as a portfolio manager, exempt market dealer and investment fund manager (as per its registration in Ontario, its principal regulator in Canada) and is also a Registered Investment Adviser with the U.S. Securities and Exchange Commission. The Investment Advisor's objective is to select companies with positive dividend growth, and which collectively will generate over the long term a growing income and capital appreciation for investors. The inception date of the Composite is May 15, 2009. The US Dollar is the currency used to measure performance, which is presented on a gross and net basis and includes the reinvestment of investment income. The composite's gross return is gross of withholding tax prior to January 1, 2017 and is net of withholding tax thereafter. Net returns are calculated by reducing the gross returns by the maximum management fee charged by Bristol Gate of 1%, applied monthly. Actual investment advisory fees incurred by clients may vary. There is the opportunity for the use of leverage up to 30% of the net asset value of the underlying investments using a margin account at the prime broker. Thus far no material leverage has been utilized. An investor's actual returns may be reduced by management fees, performance fees, and other operating expenses that may be incurred because of the management of the composite. A performance fee may also be charged on some accounts and funds managed by the firm. Bristol Gate claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. To obtain a GIPS Composite Report, please email us at [info@bristolgate.com](mailto:info@bristolgate.com).

The information contained herein is obtained from multiple sources that are believed to be reliable. However, such information may not have been verified, and may be different from the information included in documents and materials created by a sponsor firm in whose investment program a client participates. Some sponsor firms may require that these Bristol Gate materials are preceded or accompanied by investment profiles or other documents or materials prepared by such sponsor firms, which will be provided upon a client's request. There may be discrepancies between Bristol Gate's performance returns and the returns included in a sponsor firm's profile document (for example, but not limited to, differences in account size/type, portfolio management strategies, the number of securities held, average account size, inclusion of institutional or mutual fund accounts, etc.) For additional information, documents and/or materials, please speak to your Financial Advisor.

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The S&P 500® Total Return Index (S&P 500® TRI) measures the performance of the broad US equity market, including dividend re-investment, in US dollars. This index is provided for information only and comparisons to the index have limitations. The benchmark is an appropriate standard against which the performance of the strategy can be measured over longer time periods as it represents the primary investment universe from which Bristol Gate selects securities. However, Bristol Gate's portfolio construction process differs materially from that of the benchmark and the securities selected for inclusion in the strategy are not influenced by the composition of the benchmark. For example, the strategy is a concentrated portfolio of approximately equally weighted dividend-paying equity securities, rebalanced quarterly whereas the benchmark is a broad stock index (including both dividend and non-dividend paying equities) that is market capitalization weighted. As such, strategy performance deviations relative to the benchmark may be significant, particularly over shorter time periods. The strategy has concentrated investments in a limited number of companies; as a result, a change in one security's value may have a more significant effect on the strategy's value.



**DISCLAIMERS (continued)**

SPDR® S&P 500® ETF Trust (SPY US) sourced from Bloomberg has been used as a proxy for the S&P 500® Total Return Index for the purpose of providing non-return based portfolio statistics and sector weightings in this factsheet. SPY US is an ETF that seeks to provide investment results that, before expenses, correspond generally to the price and yield performance of the S&P 500® Index.

The sectors referenced herein are based on the Global Industry Classification Standard. The Global Industry Classification Standard (“GICS”) was developed by and is the exclusive property and a service mark of MSCI Inc. (“MSCI”) and S&P Global Market Intelligence (“S&P”) and is licensed for use by Bristol Gate Capital Partners Inc. Neither MSCI, S&P, nor any other party involved in making or compiling the GICS or any GICS classifications makes any express or implied warranties or representations with respect to such standard or classification (or the results to be obtained by the use thereof), and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability and fitness for a particular purpose with respect to any of such standard or classification. Without limiting any of the foregoing, in no event shall MSCI, S&P, any of their affiliates or any third party involved in making or compiling the GICS or any GICS classifications have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.